

# Press Release

Contact: Joleen Allis  
Phone: (720) 988-2632

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## **WILDERNEST LOGISTICS SOLUTIONS, INC. ASSISTS AEROGROW INTERNATIONAL, INC. RECOVER A SIX-FIGURE REFUND**

AURORA, CO, AUGUST 24, 2010: Wilderdest Logistics Solutions, Inc. a leader in providing logistical and transportation services, today announced its Wilderdest Compliance division helped AeroGrow reclassify their products as duty free and recover a six-figure refund of previously paid duties.

Founded in 2002, AeroGrow created a market with its innovative indoor gardening appliances. Today, the award-winning company produces more than a dozen models of the AeroGarden, enabling hundreds of thousands of consumers to grow fresh herbs, vegetables and flowers year-round with no dirt and no pesticides.

AeroGrow chose Wilderdest Logistics to take over some of its national and international transportation responsibilities. “Wilderdest Logistics gets us competitive prices, but I don’t think the money piece is the most important part of the relationship. Freight is a commodity. We can always get good prices. Their differentiator is service and knowledge. They’re routinely looking for additional ways they can help us. They don’t just deliver logistics. They give us true supply-chain management support,” reported J. Michael Wolfe, Chief Operating Officer, Aerogrow International Inc .

As part of the approach to business, Wilderness Compliance conducted an internal thorough process review for AeroGrow. The review highlighted AeroGrow's products were eligible for reclassification as duty-free commodities. Over the course of several months, and across thousands of pages of paperwork, Wilderness engaged in a series of bureaucratic processes on AeroGrow's behalf. Dealing with multiple ports of importation and multiple individual shipments, Wilderness determined what was legally recoverable. The research, time and effort paid off. Tom Cagney, CEO of Wilderness Logistics said "Our customers turn to Wilderness Logistics to provide them with the tools and the services they need to rapidly globalize, And with our Wilderness Compliance Division we can tailor programs to your supply chain needs. We will aid by providing our clients with processes that will allow them to reinforce their existing programs. Our "gap analysis" service allows you to see where you are vs. where you "need to be" and give you the tools to achieve positive results."

With AeroGrow, Wilderness Compliance found more than an opportunity to stave off future spending; Wilderness found an opportunity to recover money already spent. The actions resulted in a six-figure refund of previously paid duties. Further, Wilderness successful efforts to reclassify AeroGrow's product completely eliminated future duty expenses. Wilderness has a solid process in place to guard against duty exposure for products AeroGrow develops in the future.

About AeroGrow International, Inc.

AeroGrow was founded in 2002. AeroGardens grow fresh herbs, vegetables, salad and flowers year round, with no dirt or pesticides. More information is available online at [www.aerogrow.com](http://www.aerogrow.com).

About Wilderness Logistics Solutions, Inc.

Wilderness Logistics Solutions, Inc. has been serving customers since 1986. We are a privately held organization, providing a wide variety of logistic services. Our services include warehousing, distribution, local delivery, residential delivery, storage, reverse logistics, less than truck load (LTL), and full truck load. Wilderness Logistics Solutions has locations in Colorado, Texas and Missouri and as a strategic partner for Seko Worldwide, provides transportation and distribution services throughout the world.

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